

## COOPERATION AGREEMENT

"Russian Agency for Small and Medium Business Support" hereinafter referred to as Agency, in the person of Victor Petrovich Ermakov, General Director, acting on behalf of the Agency,

"Northtown Technology Park" hereinafter referred to as NTP, in the person of Gediminas Pauliukevicius, Director, acting on behalf of the NTP,

"Lithuanian Confederation of Industrialists" hereinafter referred to as LCI in the person of Rimantas Varkulevicius, General Director, acting on behalf of the LCI, and

TACIS project "Support to Innovative Export Oriented SMEs", hereinafter referred to as Project in the person of Gerard Bonnevey, Team Leader, acting on the behalf of the Project,

jointly hereinafter called Parties,

- **with the scope of** promoting small and medium enterprise development, competitiveness and the collaboration between innovative companies in Lithuania and 11 regions (pilot - Moscow region, Leningrad region, Kaluga region, Tomsk region and Rostov upon Don region; complementary - Astrakhan region, Volgograd region, Irkutsk region, Kemerovo region, Krasnodar krai and Krasnoyarsk krai) of the Russian Federation in the sphere of export, trade, technology transfer, companies establishment and business development.

- **based on** the project EUROPAID 121069/C/SU/RU/ "Support to export oriented innovative SMEs" organized and implemented by Agency,

- **proceeding from** the common understanding of the important role of the small and medium enterprises in the social-economic development of 5 pilot and 6 complementary regions of the Russian Federation and Lithuania on the whole and of export-oriented innovative SMEs in particular,

- **acknowledging** the necessity to enhance the trade, economic and scientific-technological relations between Lithuania and 5 pilot and 6 complementary regions of the Russian Federation at the level of small and medium enterprises as well as to join efforts, information and methodology resources and the necessity of mutual integration of SMEs support and development programmes implemented at the federal and regional levels in Russian Federation with the corresponding initiatives and projects of Lithuania,

- **showing** mutual interest in development of innovative SMEs with export potential and ensuring their competitiveness on the markets of Lithuania as one of the factors of achieving new quality growth of the Russian economy at the regional and national levels and vice versa,

- **wishing to** assist the successful establishment of closer and more constructive contacts and relations among business communities and interested SMEs of Lithuania and 5 pilot and 6 complementary regions of the Russian Federation with the scope of manifold development of their cooperation and their involvement in the common business information space,

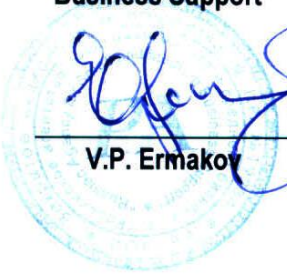


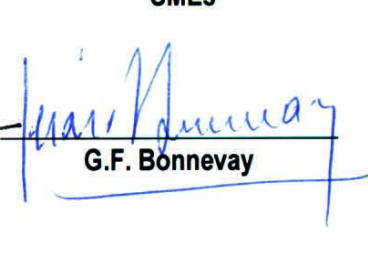
- **striving to** create incentive environment in order for innovative SMEs of 5 pilot and 6 complementary regions in the Russian Federation to conduct export activity and bilateral business growth at the Lithuanian and neighboring markets and vice versa, to develop the corresponding federal and regional infrastructure of export support with the essential set of services,

have concluded as follows:

1. The Parties agree that in order to achieve the goals of the present Agreement in the pilot and complementary regions of the Russian Federation and in Lithuania all of them will propose a designated contact person for the development of activities.

2. NTP and LCI will identify Lithuanian companies willing and able to collaborate with Russian SMEs willing and able to cooperate with Europe. Likewise, Project and Agency will identify Russian companies willing and able to collaborate with Lithuanian companies willing and able to cooperate with Russia.  
All parties will take the necessary measures to introduce the companies to each other and to facility their collaboration.
3. NTP and LCI will identify suitable events opening Russian SMEs willing and able to cooperate with Europe a gateway to European markets. Likewise, Project and Agency will identify Russian events that might be of interest to Lithuanian companies willing and able to cooperate with Russia.  
All parties will take the necessary measures to inform the companies and parties on conditions and benefit in due time.
4. All parties commit to report any success stories coming out of such collaboration to the Project so that they may be disseminated.
5. All parties commit to report any areas of improvement manifesting during the Lithuanian / Russian collaboration to the Project so that they may be identified as case studies so that the Project may find appropriate solutions to be used in future.
6. All parties commit to inform each other on any area of collaboration of interest to underpin the scope of the collaboration.
7. All parties bear their own costs with respect to the undertaken activities.
8. This Cooperation Agreement is executed in both the English and Russian languages in eight (8) original copies: four (4) Russian versions and four (4) English versions. Each Party shall get one (1) Russian and one (1) English copy.  
In the event of any inconsistency between the English language version and the Russian language version or a difference in the interpretation thereof, the English language version shall prevail.
9. The present Agreement comes into force since the day of its signature, it is concluded for the term of two (2) years and is automatically prolonged for the next three year period if no one Party has declared its intention to end its effect by means of a written notification handed in to the other Parties on or prior to three (3) months till the expiry of the corresponding term.
10. The present Agreement is concluded in \_\_\_\_\_ on "20" June 2007.

**SIGNATURES OF THE PARTIES**

<p><b>General Director</b> "Russian Agency for Small and Medium Business Support"</p>	<p><b>Director</b> Northtown Technology Park (NTP)</p>	<p><b>General Director</b> Lithuanian Confederation of Industrialists</p>	<p><b>Team Leader</b> TACIS project 'Support to Innovative Export Oriented SMEs'</p>
 <p>V.P. Ermakov</p>	 <p>G. Pauliukevicius</p>	 <p>R. Varkulevicius</p>	 <p>G.F. Bonnevey</p>